Meet Agile Wholesale

Placing difficult risks





Masters of our tech and trade

A better way to sell and service your customers? A quicker to insure without the admin grind and busywork? Agile blends deep industry expertise with new school tech to save brokers time and boost profitability.

Agile is a Lloyd's Syndicate and insurtech MGA specialising in Accident & Health, Aviation, Casualty, Construction, Cyber, Drones, Financial Lines, Property, and Retail Travel.

At Agile, putting brokers first is the aim of the game. That's because we've walked the walk and understand the obstacles and opportunities you face.

In fact, our company was formed in 2015 by a group of Lloyd's and insurtech veterans. We're privately owned, with all shareholders working within the business to support you. Together, our team offers over 500 years combined market knowledge and experience, tailored to the needs of brokers.

But we're much more than just an insurer, MGA or consultancy. Agile's success is built on using technology to help brokers sell insurance better. That's why you'll find our industry vets working sideby-side with an in-house team of developers and ecommerce experts.

Backed by technology Agile is able to deliver a dynamic style of underwriting expertise that not only frees up your time, but empowers you to create and sell bespoke schemes fast, with expert binders waiting in the wings.

With our in-depth knowledge of the global market and strong relationships globally, we've established a high level of trust from our capacity providers, allowing us to independently service our brokers locally with ease.

Our security is provided by Lloyd's (including our own Lloyd's Syndicate), or APRA approved insurers.

Lloyd's of London is rated A+ by AM Best, and AA- by Fitch and S&P.





Moctings. Forms. Spreadsheets. Rates. PDFs. Revisions. Ouotes. Transactions.



AGILE takes care of the admin, capacity shopping, policy wording, claims, and more leaving you to nurture your client relationships.





AGILE is capable. Our leadership team draws on deep experience in 15+ insurance lines.

From capacity shopping, to binding, underwriting, policy wording, claims, retail partnerships, and e-commerce, we can confidently say we've done it all.

At AGILE Insurance expertise meets advanced technological capability. We're proud to be masters of our trade, attracting the best talent in the business and connecting the dots both locally and globally through our extensive industry networks.



James Crowther, Head of Wholesale and Emerging Risks

James is a Cyber Risk and Governance specialist with over 20 years of experience, including at Lloyd's of London.

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Robin Barham, Chief Executive Officer
Robin has nearly four decades in insurance, spanning
a career in management and underwriting at various
Lloyd's Syndicates in London and Australia.

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Mark Hunt, Head of Underwriting
Mark has forty years of insurance experience,
starting at Lloyd's and later leading market-facing
underwriting in Australia.

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Lets us do the busywork of placing the difficult risks.

Don't fit in the box? Not all businesses fit inside the box that agencies and insurers are aboutto quickly quote and bind. If you have had a large claim or cover cancelled or non-renewed we can help you place the risk.

The Wholesale team have deep connections into Lloyd's in London and have spent years sourcing capacity for hard-to-place risks. In difficult markets it can be hard to place difficult risks.

wholesale@withagile.com 1300 705 031

Territorial Scope

Australia wide

Appetite

Financial Institutions

Mortgage Protection Insurance for non-bank lenders

Investment Managers Insurance

Directors and Officers (ASX Public Companies)

Management Liability (>\$250m Assets)

IT Liability (>\$50m Revenue)

Cyber (>\$500m Revenue)

Digital Assets / Web3

Biotech / Life Science

Medical Cannabis

FinTech

Space







AGILE is connected.

Our expertise and connections can help you place difficult risks... fast.

Ready to do business? Get in touch with the wholesale team.

We have deep connections owith Lloyd's in London and the experience to help you navigate the difficult landscape.

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